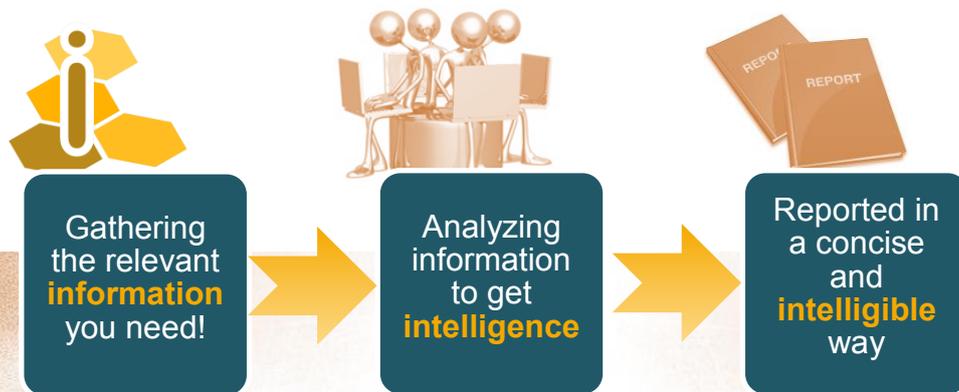


Outsourcing for better **INTELLIGENCE**

To support SME in
|| **Medtech** || **Biotech** || **Chemtech** ||

Intelligence, more than ever Strategic
with the 3 'i' methodology of **CSIIntell**



Strategic Intelligence is critical to survive and to grow in an economic world more global than ever, changing constantly and rapidly. It just makes economic sense.

CSIntell offers a new approach to connect Strategic Intelligence needed by Senior Executives to business needs, in a concise and intelligible way.

Intelligence, more than ever Strategic with the 3 'i' methodology of CSIntell



CSIntell aims to support you!

CSIntell will find the information you need, providing you Strategic Intelligence, reported in an intelligible way, so you can concentrate on your core activities, you can make the right decisions, you can reach your business goals, stay ahead of your competitors.

Outsourcing for better intelligence, will help you save your time and money.

Don't think it is expensive, it just makes economic sense. You cannot afford to miss important information.

CSIntell services are based primarily on a success fee, which ensures that the fees will be based on the results obtained.

We offer flexible solutions through 3 main services, in addition to our MEDraysintell alliance, targeting the small-medium sized enterprises.

1 CompanyPro™

With the CompanyPro™ service CSIntell proposes to tailor to your needs a complete company profile that includes a business description, key products/services, financials and contacts at management level. In addition to the report, if available, you'll get the latest presentation (shown in congress, to investors, ...) and/or brochure.

Why a CompanyPro™?

To better know one of your competitors; to identify a potential partner; to have a pre-acquisition analysis to identify candidates, meeting your search criteria (size, product range, location, etc...).

The report won't be just some sort of computerized profile as often offered; but a profile with days spent on real research. The service can also include a continuous monitoring of a specific company with quarterly/semi-annual updates.

2 OnDemandH™

With the OnDemandH™ service (on Demand Help) CSIntell offers its extended experience to help you find the relevant information you need for a specific task and reporting it to you in an intelligible way.

A full time Intelligence professional is probably not needed; however there are many instances during your business days where you find yourself squeezed because you cannot find the information you need.

What OnDemandH™ can do for me?

To provide you important information for your next Strategic Plan that you need to show in a few days to the Board of Directors. To find the last technology developed by company XYZ? To tell you what's the size of that market. Or how much is this company worth? Who was the VP Sales that left company XYZ? etc...

We can also write for you the market and competitors section of your prospectus (IPO, bonds offering, etc...), providing your potential investors with an external view and analysis. With his long experience as Investor Relations, Paul-Emmanuel knows how important external market estimates are for potential investors.

Just call CSIntell and tell us about your needs and we will quickly provide you the right information, so you make the right decision.

3 MarketR™

Through MEDraysintell, we have released a set of comprehensive reports and directories, with over 2,100 pages of unrivaled intelligence covering some of the most exciting healthcare technologies using radiation for diagnosis and treatment (Nuclear Medicine, Proton Therapy, Brachytherapy).

What MarketR™ can do for me?

With MarketR™, CSIntell can tailor to your needs a market report on a specific business. Answering such questions as: What's the market size of ...? Or, who are the main vendors in this market...?



CSIntell is a member of the MEDraysintell alliance, launched with Richard Zimmermann (Chrysalium Consulting) to provide companies active in the medical radiation industry worldwide with high added value strategic intelligence helping them to better understand the markets, competitive environment, and the potential of mergers and acquisitions (M&A) and technology development.

A few words from clients...

"With his Proton Therapy report Paul-Emmanuel has given the industry eyes and ears. When these data were not available in the past, people were more or less making up their own numbers. The report is a **must-read** for market participants and investors, and I am looking forward to an annual update."

Jan Timmer
Head of Marketing-Particle Therapy
Varian Medical Systems
(Palo Alto, CA, USA)

"During his years at IBA, Paul-Emmanuel was very helpful in bringing **detailed analysis** on markets and competitors. In addition he developed a process to help us better structure our strategic intelligence system. I was **impressed by the quality of information** he provided, so well reported, concisely and clearly".

Pierre Mottet
Former CEO, IBA
(Belgium)

"I have another target we are looking at, XYZ. Would you be able to compile me a similar dossier as for ABC? The one of yesterday was **really excellent**."

Dr. Andreas Eckert
CEO, Eckert & Ziegler AG
(Berlin, Germany)

"As the former President of a Belgian-based, high technology company who was hired to integrate and develop a strategic plan for a company that had made 9 acquisitions over an 18 month period, I found Paul-Emmanuel a **valuable, indispensable** member of the senior management team. His thoughtful, **high-level insights** combined with his technical ability to **access hard-to-find data** gave the company unique insights into a winning direction for the company. I can give no higher compliment than to say that if I were to either manage or be a member of a board of directors of a company in Europe again, Paul-Emmanuel would be on the short list of people I would contact immediately to help me."

James F. Clouser
Past President of IBA
(California, USA)

"Paul-Emmanuel wrote a full world market review for one of the market we were interested in. When it was done and I showed it to some industry insiders, they were **very impressed by the level and excellence of the information**."

Dr. Edgar Löffler
Former CEO, Eckert & Ziegler BEBIG
(Belgium, Germany)

"Paul-Emmanuel always made very **sharp and detailed analyses** on companies. His financial reports have been **truly instrumental** in helping better understand the businesses we were looking at."

François Blondel
Former CEO, IBT
(Belgium)

**More testimonials also available within
MEDraysintell website
<http://medraysintell.com/clients.html>**

Bio & contact

CSIntell founded in 2012 aims to support small-medium sized companies which are under time constraints, with limited internal resources and experiences to acquire quickly and efficiently the Strategic Intelligence they need when it is most needed!

Paul-Emmanuel has 29 years of experience in consulting, business development, intelligence and investor relations with a unique understanding of medical/healthcare markets, especially in Radiotherapy, Radiopharmacy. Throughout these years he generated numerous reports on complex markets as well as outstanding company profiles at the full satisfaction of his successive clients.

Paul-Emmanuel holds an **MBA** from the University of Dallas and is a member of SCIP (Strategic and Competitive Intelligence Professionals, Virginia, USA), of Rad4Med.be (the Belgian Network for Radiation Applications in Healthcare)

Paul-Emmanuel Goethals founded CSIntell in 2012 and in 2013 he launched the MEDraysintell Alliance with Dr. Richard Zimmermann (Chrysalium Consulting).

Previously he was Vice President Business Development & Capital Markets and Special Counsel to the CEO at **Eckert & Ziegler Group**, a European group listed in Frankfurt and Brussels, active in cancer therapy, radiometry, nuclear-medical imaging (2009-2012);

Director Corporate Business Development & Investor Relations at **IBA**, a Belgian company listed in Brussels, active in Proton Therapy, Radiopharmacy, Dosimetry and Industrial Sterilization (1998-2009);

Project Manager at **Strategic Analysis Inc.**, a US management consulting firm active in Chemical and Pharmaceutical Business Intelligence (1994 - 1998);

Finance Director & Board member at **Evening Group SA**, a Belgian company active in business events (1992-1993);

Marketing Specialist & Product Management at **Chemviron Carbon**, the European branch of a US chemical group (1989-1992).



The Corporate Strategic Intelligence you need!

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